



Model	Part Name	Description	MSRP	Customer Cost	% Off DIR
PA-200	PAN-PA-200	Palo Alto Networks PA-200	\$2,000	\$1,600.00	20%
PA-200	PAN-PA-200-AUS	Palo Alto Networks PA-200 with Australia power cord	\$2,000	\$1,600.00	20%
PA-200	PAN-PA-200-EU	Palo Alto Networks PA-200 with EU power cord	\$2,000	\$1,600.00	20%
PA-200	PAN-PA-200E	Palo Alto Networks PA-200, Enterprise	\$1,300	\$1,040.00	20%
PA-220	PAN-PA-220	Palo Alto Networks PA-220	\$1,000	\$800.00	20%
PA-500	PAN-PA-500-2GB	Palo Alto Networks PA-500 2GB Memory	\$4,500	\$3,600.00	20%
PA-500	PAN-PA-500-UPG-2GB	2GB Memory Upgrade Kit for PA-500 Only. Cannot be installed on a PA-500-2GB (this unit already has 2GB memory).	\$400	\$320.00	20%
PA-820	PAN-PA-820	Palo Alto Networks PA-820	\$4,500	\$3,600.00	20%
PA-850	PAN-PA-850	Palo Alto Networks PA-850	\$9,500	\$7,600.00	20%
PA-3020	PAN-PA-3020	Palo Alto Networks PA-3020	\$14,000	\$11,200.00	20%
PA-3050	PAN-PA-3050	Palo Alto Networks PA-3050	\$24,000	\$19,200.00	20%
PA-3060	PAN-PA-3060	Palo Alto Networks PA-3060	\$36,000	\$28,800.00	20%
PA-5220	PAN-PA-5220-AC	Palo Alto Networks PA-5220 with redundant AC power supplies	\$50,000	\$40,000.00	20%
PA-5220	PAN-PA-5220-DC	Palo Alto Networks PA-5220 with redundant DC power supplies	\$50,000	\$40,000.00	20%
PA-5250	PAN-PA-5250-AC	Palo Alto Networks PA-5250 with redundant AC power supplies	\$100,000	\$80,000.00	20%
PA-5250	PAN-PA-5250-DC	Palo Alto Networks PA-5250 with redundant DC power supplies	\$100,000	\$80,000.00	20%
PA-5260	PAN-PA-5260-AC	Palo Alto Networks PA-5260 with redundant AC power supplies	\$180,000	\$144,000.00	20%
PA-5260	PAN-PA-5260-DC	Palo Alto Networks PA-5260 with redundant DC power supplies	\$180,000	\$144,000.00	20%
PA-7000	PAN-PA-7000-20G-NPC	PA-7000 Network Processing Card with 12x10/100/1000 RJ-45 Ethernet, 8x1GbE SFP and 4x10GbE SFP+, 4M sessions.	\$150,000	\$120,000.00	20%
PA-7000	PAN-PA-7000-20GQ-NPC	PA-7000 Network Processing Card with 12x10GbE SFP+ and 2x40GbE QSFP+ interfaces, 4M sessions.	\$150,000	\$120,000.00	20%
PA-7000	PAN-PA-7000-20GXM-NPC	PA-7000 Network Processing Card with 12x10/100/1000 RJ-45 Ethernet, 8x1GbE SFP and 4x10GbE SFP+, 8M sessions, Extended memory.	\$160,000	\$128,000.00	20%
PA-7000	PAN-PA-7000-20GQXM-NPC	PA-7000 Network Processing Card with 12x10GbE SFP+ and 2x40GbE QSFP+ interfaces, 8M sessions, Extended memory.	\$160,000	\$128,000.00	20%
PA-7050	PAN-PA-7050-AC	PA-7050 Base AC Hardware Bundle. Includes AC Chassis, 4xAC power supplies, 2xFan Trays, Fan Filter, Switch Management Card, Log Processing Card, and 4xAMC cards	\$125,000	\$100,000.00	20%