

Performing Ahead of the Curve

Solutions II



Solutions II
Architecture Services Catalog

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Introduction

The purpose of this catalog is to provide an overview of the Solutions II Services Portfolio outlining the benefit of each service that can be delivered to our clients.

Since 1992, Solutions II has a proven track record of delivering outstanding services to our clients with our fully developed services methodology. Our services organization maintains numerous vendor certifications with hands-on experience that allows us to design, deploy and manage those multi-vendor environments.

A majority of services delivered are provided on a fixed priced basis while other customized services will be provided on a time and materials basis. We provide our clients with expertise and solutions to lower IT capital and operating costs. With the fast changing IT world, Solutions II can help with the ever changing technologies, financial constraints and limited internal IT knowledge and allow you to focus directly on your core business objectives.

Overview

Solutions II is nationally recognized as a comprehensive Infrastructure as a Service (IaaS) Provider, empowering our client's business models through a seamless delivery of a full suite of Professional and Managed IT Services. Solutions II's commitment of bringing best-of-breed solutions to clients includes a professional services practice dedicated to increasing customer service levels and decreasing the time and support required for implementations to keep their clients "Performing Ahead of the Curve."

Service Portfolio Offerings Across Multiple Platforms

- Architectural Services
- Professional Services
- Managed Services

Why Solutions II Services?

- **Experience and Expertise**
Access to subject matter experts with 200+ technical certifications that design and deliver your solution.
- **Breadth of Services Suite**
Solutions II added practice areas in network, security and cloud, to our existing practices in virtualization, business continuance and data optimization. Solutions II is a one-stop comprehensive Service Provider.
- **Reliability and Consistency**
Our goal is to build trust through a commitment to team, partnership and success by delivering projects on time and under budget.
- **Account Support Including Client Account Management**
Solutions II is considered by our clients as an extension of their team. We demonstrate teamwork through collaborative efforts like industry leading documentation, assessments, business impact analysis, on-time project management and more!

Architecture Services

Solutions II has a team of experienced Solution Architects dedicated to pre-sales and architectural services that work side-by-side with the Solutions II sales organization. These technologists also provide a variety of services for our clients on a free or fee based engagement. We will provide our clients the expertise and guidance from understanding business objectives and requirements through the implementation, optimization and ongoing support.

When engaging Solutions II Architects, you will be immediately communicating with a trusted technology expert, specific to your needs. This is an expert that can either act as your organization's technology expert or simply augment your existing team. Solutions Architects have direct access to the partners that Solutions II supports.

Benefits / Highlights

- Clear Understanding of Client's Business Requirements
- Architect Comprehensive Solutions
- Deliver Product Presentations Involving System Architecture and Design
- Ability to Present the Technical Aspects to Solve Specific Client Problems
- Improve Risk Management and Security
- Enhance Operational Efficiencies

Services Offered:

- Solutions Design
- Architecture Consulting Services
 - IT Strategy
 - Infrastructure Optimization
- Solutions Architecture Assessments
 - Security
 - Storage
 - Virtualization
 - Backup and Recovery
 - Vulnerability
 - Network

**SERVICES THAT ACT AS AN
EXTENSION OF YOUR I.T. TEAM**