

Performing Ahead of the Curve

Solutions II



Solutions II
Professional Services Catalog

2017

Version 2.3



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Introduction

The purpose of this catalog is to provide an overview of the Solutions II Services Portfolio outlining the benefit of each service that can be delivered to our clients.

Since 1992, Solutions II has a proven track record of delivering outstanding services to our clients with our fully developed services methodology. Our services organization maintains numerous vendor certifications with hands-on experience that allows us to design, deploy and manage those multi-vendor environments.

A majority of services delivered are provided on a fixed priced basis while other customized services will be provided on a time and materials basis. We provide our clients with expertise and solutions to lower IT capital and operating costs. With the fast changing IT world, Solutions II can help with the ever changing technologies, financial constraints and limited internal IT knowledge and allow you to focus directly on your core business objectives.

Overview

Solutions II is nationally recognized as a comprehensive Infrastructure as a Service (IaaS) Provider, empowering our client's business models through a seamless delivery of a full suite of Professional and Managed IT Services. Solutions II's commitment of bringing best-of-breed solutions to clients includes a professional services practice dedicated to increasing customer service levels and decreasing the time and support required for implementations to keep their clients "Performing Ahead of the Curve."

Service Portfolio Offerings Across Multiple Platforms

- Architectural Services
- Professional Services
- Managed Services

Why Solutions II Services?

- **Experience and Expertise**
Access to subject matter experts with 200+ technical certifications that design and deliver your solution.
- **Breadth of Services Suite**
Solutions II added practice areas in network, security and cloud, to our existing practices in virtualization, business continuance and data optimization. Solutions II is a one-stop comprehensive Service Provider.
- **Reliability and Consistency**
Our goal is to build trust through a commitment to team, partnership and success by delivering projects on time and under budget.
- **Account Support Including Client Account Management**
Solutions II is considered by our clients as an extension of their team. We demonstrate teamwork through collaborative efforts like industry leading documentation, assessments, business impact analysis, on-time project management and more!

Professional Services

Solutions II Professional Services organization delivers a comprehensive portfolio of solutions and services. We understand the complexities and risks of operating your IT department particularly if it's not within your core competencies, we can help deliver technology results so you can focus on your strategy and day to day operations. Solutions II will help you architect, implement, maintain, and optimize your IT infrastructure supporting your business goals. Our team partners with your IT organization by providing qualified architects, highly skilled engineers, experienced project management, and solutions that meet your needs within your environment.

Datacenter Services

Solutions II provides services to architect, implement, migrate and help support your datacenter while maintaining a focus on security, compliance, scalability and efficiency. By aligning the business processes with information systems, we empower our clients with the right business solutions to gain competitive advantage and deliver measurable results in an accelerated time frame.

Compute Services

We provide expertise in Compute Services covering both Intel x86 and IBM Power platforms running workloads on Windows, Linux, AIX and Unix among other operating systems. Our engineers have the skillsets to install a wide range of manufacturer's servers, converged and hyper-converged solutions to achieve your organization's datacenter goals.

Services Offered:

- Assessments
- Design and Implementation
- High Availability Implementation
- Datacenter Migration Services
 - Datacenter Moves
 - Datacenter Consolidations

Benefits / Highlights

- Offering You Lower Costs and Predictability
- Scalability, Eliminating the Need to Train Employees
- Providing Performance and High Availability Design
- Removing Project Responsibility but Adding Accountability Enabling Successful Results

**ACHIEVE YOUR ORGANIZATION'S
BUSINESS GOALS THROUGH I.T.**

Storage Services

Adopting new technology into your storage environment requires the right set of skills and experience to avoid costly risks and downtime. Solutions II offers storage implementation services to help. Our skilled specialists bring years of storage expertise to provide implementation and migration solutions for storage software products, flash systems, disk systems, tape systems and network-attached storage (NAS).

Benefits / Highlights:

- Provide Best-in-Class Storage Solutions
- Reduce Risk Through Predictability
- Avoid Downtime
- Control Costs

Services Offered:

- Storage Assessments and Health Checks
- Analysis, Design and Implementation
- Performance and Capacity Planning
- Replication
- Disaster Recovery
- High Availability
- Continuous Data Protection
- Data Migrations

Virtualization Services

From strategy to implementation to optimization, Solutions II helps you get up and running fast, minimize risk, and delivers the business outcome you expect from your virtualization investments. We bring deep experience to facilitate your evolution from legacy to emerging technology solutions.

Benefits / Highlights:

- Reduce Operating Expenses
- Shorten Provisioning Times
- Improve Desktop Manageability and Security
- Server Consolidation
- Optimizing Existing Hardware Resources
- Increase Availability of Hardware and Applications for Improved Business Continuity
- Gain Operational Flexibility

Services Offered:

- Virtualization Assessments
- Design and Implementation
- Virtual Infrastructure Management
- Virtual Desktop Installation
- Disaster Recovery
- High Availability



Backup and Recovery Services

Solutions II Backup and Recovery services provide secure, scalable and efficient solutions that meet your organization's compliance requirements. We offer a wide range of data protection options from on premise to cloud solutions to protect your critical data and ensure availability.

Benefits / Highlights:

- Efficient Consolidation of Data Through Comprehensive and Effective Deduplication
- Substantially Increase Speed of Backups
- Reliable Data, Protection of Mission-critical Data
- Simplified Management
- Improved Security
- Legal and Business Requirements Compliance

Services Offered:

- Backup and Recovery Assessments
- Design and Implementation
- Performance Capacity Planning
- Replication
- Disaster Recovery
- Cloud Backup

Network Services

Solutions II's assessment services provide our clients with a thorough analysis of their networks performance and stability, it's strengths and weaknesses and obstacles to achieving optimal performance. Our Engineers have years of expertise in planning and designing solutions that are proven, tested and reliable. Prior to implementation, our engineers have fully verified and tested your solution to ensure that it still meets all of your business objectives.

Network Services

Benefits / Highlights

- Gives IT Management a Clear Understanding as to Whether the Current Design, Architecture and Network Performance is Meeting Business Requirements and Needs
- Provides Sound Recommendations on How to Overcome Network Issues and Presents a Clear Plan for Moving Forward
- Have a Recorded, In-depth Analysis of the Existing Network Infrastructure for Future Reference
- Improve Network Performance
- Increase Network Security

Services Offered:

- Network Assessments
- Network Planning and Design
- Network Implementation
- Network Optimization
- Network Security

Wireless Services

Solutions II can help you build a faster, reliable and more secure wireless network for your organization. Our wireless networking services include designing, configuring, implementing, and securing wireless networks to meet your business needs.

Benefits / Highlights

- Optimize Wireless LAN Performance, Management, and Security
- Scale Connectivity to Diverse Mobile Devices
- Speed Migration to Next Generation Wireless Technology
- Increase Mobility and Collaboration
- Better Access to Information
- Improved Responsiveness
- Easier Network Expansion
- Enhanced Guest Access

Services Offered:

- Wireless Assessments
- Design and Implementation
- Wireless Optimization
- Wireless Security

Project Management

Solutions II provides project management services from project initiation to closure via standard project management methodologies that provide the framework, processes, guidelines and techniques to manage people and work. A good methodology increases the odds of being successful and therefore provides value to an organization.

Benefits / Highlights

- Improved Adherence to Project Timelines and Budgets
- Reduced or Mitigated Risk
- Improved Project Definition According to Business Objectives
- Transparency into Project Progress, Challenges and Risks
- Control of Project Change and Scope
- Improved Communications with Leadership, Across Project Teams and Between Departments

Services Offered:

- Program and Project Management:
 - Project Management Office Improvement
 - Virtual Project Management Office (vPMO)
 - Develop or Improve Project and Project Portfolio Processes, Tools and Templates
 - Develop or Improve Project and Project Portfolio Governance
 - Develop or Improve Resource Planning Discipline

Staff Augmentation

Solutions II offers a wide variety of staff augmentation options which allows your organization the ability to add staff to their teams based upon short and long term needs supporting your IT initiatives. This will allow you to ramp up and down meeting the changing demands of technology without carrying the costs and liabilities of adding full time employees.

Benefits / Highlights

- Reduce the Costs of Acquiring the Skill Set
- Reduce Employer Burden
- Ability to Hire Specialty Expertise
- Assist with Rapidly Changing Staffing Needs
- Help Meet Aggressive Project Timelines

Services Offered:

- Provide high quality on-demand IT staffing in niche skill areas across the spectrum of information technology resulting in hundreds of successful projects in several key areas, including:
 - Network Engineering and Administration
 - Help Desk and Technical Support
 - Project Management
 - Security
 - Software Development
 - Database Administration