

Performing Ahead of the Curve

Solutions II



# Solutions II Microsoft Services Catalog

**Version 3.5**



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Corporate Headquarters  
8822 South Ridgeline Blvd. Suite 117  
Littleton, CO 80129

(303) 796-8393 TEL  
(303) 796-8399 FAX  
[www.Solutions-II.com](http://www.Solutions-II.com)



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## Introduction

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This catalog provides an overview of Solutions II Services Portfolio outlining the benefits that are delivered to our clients.

Since 1992, Solutions II has delivered outstanding services to our clients using our services methodology. We maintain numerous vendor certifications coupled with hands-on experience which allows us to design, deploy, document and manage those multi-vendor environments.

## Overview

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**Solutions II** is nationally recognized for world-class innovation in security, virtualization, business continuance, infrastructure, cloud as well as professional and managed services. We tailor solutions for the marketplace of General Business with specialized knowledge within the Public Safety and Gaming industries. Solutions II delivers comprehensive security solutions in vulnerability management, endpoint protection, event dashboards, firewall and other edge technologies. We empower enterprises to maintain an enhanced security posture, manage corporate risk, improve compliance, and attain proactive detection and prevention of security threats to their computing infrastructure, data, and applications

Solutions II has partnered with clients since 1992 as an extension of their IT teams. Providing innovative services and solutions is continually intertwined with our corporate virtues of quality, integrity and passion to keep our clients “Performing Ahead of the Curve.”

### Marketplace Overview



#### **Gaming**

Solutions II services IT within the gaming industry in stand-alone locations as well as establishments with dozens of locations across the United States. Our sales teams, project management resources and deployment engineers have elite expertise performing deployments in various gaming environments. This provides Solutions II’s clients with a superior experience since project resources have a thorough understanding of the gaming business and the applications that are in use in the industry.



#### **Public Safety**

Public safety organizations nationwide are faced numerous IT challenges. At the same time, budget constraints are limiting departments’ abilities to add IT staff. Solutions II currently services hundreds of Public Safety Organizations, with our clients protecting more 15 Million citizens, nationwide. Solutions II has proven experience in maintaining their critical systems 24/7.



#### **General Business**

Our goal is to understand what unique challenges you are facing and how to maximize IT to achieve your business goals. Our team has the ability to understand your business, what you’re trying to achieve and custom build solutions that we will guarantee.

No matter your industry or challenge, Solutions II is an extension of your IT team, delivering solutions with integrity, passion and quality!

### Why Solutions II Services?

- **Depth of Experience and Expertise**  
Access to subject matter experts with 200+ technical certifications that design and deliver your solution.
- **Breadth of Services Suite**  
Network, security, cloud, virtualization, business continuance and data optimization combine make us a one-stop comprehensive Service Provider.
- **Reliability and Consistency Client Outcomes**  
Our goal is to build trust through a commitment to team, partnership and success by delivering projects on time and under budget.
- **Account Support Including Client Services Management**  
Clients consider us an extension of their team. We demonstrate teamwork through collaborative efforts like industry leading documentation, assessments, business impact analysis, on-time project management and quarterly business reviews.
- **Strategic Partnerships**  
Solutions II only partners with proven companies to ensure we deliver best-of-breed solutions that accomplish your IT and business goals.

### Portfolio Offerings Across Multiple Platforms Whether “on prem” or “cloud based”:

- Architectural Services
- Professional Services
- Managed Services
- Security Services
- Cloud Services

**INTEGRITY, PASSION AND QUALITY  
DELIVERED WITH EVERY I.T. PROJECT**

## Adaptable Data Center®

Data Center transformation to the Digital Enterprise demands next-generation innovation, unlocking value in legacy applications and assets all while seamlessly incorporating best-in-class technologies. **The Adaptable Data Center® IS the proven roadmap to your Digital Enterprise!**

Solutions II builds the roadmap and keystones of an agile data center to your desired business outcomes by:

- **Meet/Exceed Service Levels** – Enhancing the end user experience including response time, availability and reliability.
- **Agility and Scalability of the Environment** – Being prepared for the expected changes and flexible for the unexpected ones.
- **Security and Compliance** – Aligning the new Service Delivery Models with security and compliance.
- **Data Protection** – Protecting data and digital assets against loss or damage along with the ability to quickly recover.
- **Optimization of Spend** – Understand the cost of applications and services delivered to your end users with defined ‘cost to serve.’

**The Adaptable Data Center®** is the framework that guides IT’s move from the legacy operational “cost center” to an agile, strategic resource within the organization. **Getting started couldn’t be easier** – your current environment, your business objectives and our decades of expertise create a proven & uniquely tailored plan to meet your enterprise needs.

**Today’s IT Management demands expertise in security, data protection, data integration, infrastructure, and CLOUD. It is difficult to accomplish ‘new IT things’ when you have to manage ‘old IT things.’ Solutions II has the key to solving that for your organization!**



**THE ADAPTABLE DATA CENTER®  
AGILE, SCALABLE, PROTECTED, SECURE.**

## Services Summary

Since 1992, Solutions II has a proven track record of delivering outstanding services to our clients with our fully developed services methodology. Our services organization maintains numerous vendor certifications with hands-on experience that allows us to design, deploy, document and manage those complex multi-vendor environments.

<b>Architecture</b>	<ul style="list-style-type: none"> <li>• <i>Solution Design</i></li> <li>• <i>Consulting Services</i></li> <li>• <i>Assessments</i></li> <li>• <i>Strategy &amp; Optimization</i></li> </ul>
<b>Professional</b>	<ul style="list-style-type: none"> <li>• <i>Data Center</i></li> <li>• <i>Backup and Recovery</i></li> <li>• <i>Assessments</i></li> <li>• <i>Implementation / Migration</i></li> <li>• <i>Staff Augmentation</i></li> </ul>
<b>Managed</b>	<ul style="list-style-type: none"> <li>• <i>Data Center</i></li> <li>• <i>Backup and Recovery</i></li> <li>• <i>Network</i></li> <li>• <i>Voice</i></li> <li>• <i>Power (IOS and AIX)</i></li> <li>• <i>Service Desk</i></li> </ul>
<b>Security</b>	<ul style="list-style-type: none"> <li>• <i>Assessments</i></li> <li>• <i>Risk &amp; Compliance</i></li> <li>• <i>Incident Response</i></li> <li>• <i>Advisory</i></li> <li>• <i>Managed Services</i></li> </ul>
<b>Cloud Hosting</b>	<ul style="list-style-type: none"> <li>• <i>Architecture Assessment</i></li> <li>• <i>Management Consulting</i></li> <li>• <i>Design &amp; Implementation</i></li> <li>• <i>Public, Private, Hybrid</i></li> <li>• <i>Storage</i></li> </ul>
<b>Other IT Services</b>	<ul style="list-style-type: none"> <li>• <i>Power / iSeries Development</i></li> <li>• <i>.NET Development</i></li> <li>• <i>Microsoft Consulting Services</i></li> <li>• <i>Post Warranty Maintenance</i></li> </ul>



### Breadth of Services Suite

Solutions II is a one-stop comprehensive Service Provider. We have practice areas in networking, security and cloud, virtualization, business continuance and data optimization.

### Experience and Expertise

Access to subject matter experts with 400+ technical certifications that design and deliver your solution.

### Reliability and Consistency

Our goal is to build trust through a commitment to team, partnership and success by delivering projects on time and within budget.

### Account Support Including Client Account Management

Our clients consider Solutions II an extension of their team. We demonstrate teamwork through collaborative efforts including industry-leading documentation, assessments, business impact analysis, on-time project management and more!

## Microsoft Services

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We offer numerous Microsoft services that encompass customer relationship management (CRM), cloud, SharePoint development, business intelligence and infrastructure support all delivered by our expert consulting team. Solutions II works closely with each of our customers, offering these services to extend your capabilities maximizing your investments and putting technology to work.

## Microsoft Consulting

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Solutions II provides a variety of Microsoft Consulting Services and takes pride in our unique and distinguished personnel who are recognized across the industry for their experience in delivering these services.

## Business Intelligence (Power BI)

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Solutions II has extensive expertise in working with clients' needs around Power BI. Our services range from being able to address clients' basic needs and understanding of what is possible with technologies they already own, to building a BI dashboard using their own data (proof of concept,) to advanced real-time data cubing to build out complicated dashboards tying into many different data sources. Our goal is to educate our client around what can be done using Power BI, and helping them attain their business goals. We offer fixed fee engagements to our custom scoped projects.

## Infrastructure Support

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Solutions II's team of Microsoft experts are dedicated to providing clients with the latest techniques in deploying the appropriate Microsoft solution for meeting their business goals. Project scopes of work are defined and based on discovery calls and discussions, where we would offer services at a fixed-fee or time and materials. Our services are performed onsite as well as remote. Many of these solutions would be offered as a fixed-fee Quick Start Program and our Microsoft Infrastructure focuses are:

- Microsoft Office 365 Migrations (Over 5 Million Accounts Moved)
- Microsoft Azure (Various Programs to Deploy Azure Services)
- Deployment of Windows 10 and Office Pro Plus
- Microsoft System Center (Support and Programs to Deploy)
- AD Remediation and Upgrades
- ADSF and AD Sync Services
- Evolve 365 (End-User Training/Support to Get the Most of the Office 365 Licenses)



## **Dynamics CRM**

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Solutions II offers a number of Quick Start Accelerators are custom-built solutions. Solutions II experts have invested 2-8 weeks of time building these solutions, while working closely with Microsoft and End-Users. These solutions sell for \$7,500 each. This includes all the custom-code and 4-hours of deployment services. Additional support and enhancements can be purchased as needed. These Microsoft CRM Accelerators are:

- Citizen Services
- Fleet Management Solution Accelerator
- XRM Mobile Inspections Accelerator
- Legislature Issue Management Solution
- Investigation Management Solution Accelerator
- Asset Management
- IT Management
- Licensing and Permitting

## **SharePoint and Development**

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Solutions II has several programs designed to help with the roll-out of SharePoint, OneDrive, Teams and other file sharing services. The team of expert's custom builds solutions in this area, as well, using SharePoint, .Net, and other development languages to build portals and custom applications, cloud based or on premises. Our team provides proof of concept offering to detailed scoped projects. These services include:

- Microsoft SharePoint Quick Start Programs
- Microsoft OneDrive Programs
- Microsoft SQL Updates and Upgrades
- Moving Data Stores from On Premise to the Cloud