

Performing Ahead of the Curve

Solutions II



# Solutions II Security Services Catalog

**Version 3.5**



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## Table of Contents

<b>Introduction .....</b>	<b>3</b>
<b>Overview .....</b>	<b>3</b>
<b>Adaptable Data Center® .....</b>	<b>5</b>
<b>Services Summary .....</b>	<b>6</b>
<b>Security Services .....</b>	<b>7</b>
<b>Security Professional Services .....</b>	<b>8</b>
<b>Managed Security Services .....</b>	<b>9</b>
<b>Managed System i Security Systems .....</b>	<b>10</b>

## Introduction

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This catalog provides an overview of Solutions II Services Portfolio outlining the benefits that are delivered to our clients.

Since 1992, Solutions II has delivered outstanding services to our clients using our services methodology. We maintain numerous vendor certifications coupled with hands-on experience which allows us to design, deploy, document and manage those multi-vendor environments.

## Overview

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**Solutions II** is nationally recognized for world-class innovation in security, virtualization, business continuance, infrastructure, cloud as well as professional and managed services. We tailor solutions for the marketplace of General Business with specialized knowledge within the Public Safety and Gaming industries. Solutions II delivers comprehensive security solutions in vulnerability management, endpoint protection, event dashboards, firewall and other edge technologies. We empower enterprises to maintain an enhanced security posture, manage corporate risk, improve compliance, and attain proactive detection and prevention of security threats to their computing infrastructure, data, and applications

Solutions II has partnered with clients since 1992 as an extension of their IT teams. Providing innovative services and solutions is continually intertwined with our corporate virtues of quality, integrity and passion to keep our clients “Performing Ahead of the Curve.”

### Marketplace Overview



#### **Gaming**

Solutions II services IT within the gaming industry in stand-alone locations as well as establishments with dozens of locations across the United States. Our sales teams, project management resources and deployment engineers have elite expertise performing deployments in various gaming environments. This provides Solutions II’s clients with a superior experience since project resources have a thorough understanding of the gaming business and the applications that are in use in the industry.



#### **Public Safety**

Public safety organizations nationwide are faced numerous IT challenges. At the same time, budget constraints are limiting departments’ abilities to add IT staff. Solutions II currently services hundreds of Public Safety Organizations, with our clients protecting more 15 Million citizens, nationwide. Solutions II has proven experience in maintaining their critical systems 24/7.



#### **General Business**

Our goal is to understand what unique challenges you are facing and how to maximize IT to achieve your business goals. Our team has the ability to understand your business, what you’re trying to achieve and custom build solutions that we will guarantee.

No matter your industry or challenge, Solutions II is an extension of your IT team, delivering solutions with integrity, passion and quality!



## Why Solutions II Services?

- **Depth of Experience and Expertise**  
Access to subject matter experts with 200+ technical certifications that design and deliver your solution.
- **Breadth of Services Suite**  
Network, security, cloud, virtualization, business continuance and data optimization combine make us a one-stop comprehensive Service Provider.
- **Reliability and Consistency Client Outcomes**  
Our goal is to build trust through a commitment to team, partnership and success by delivering projects on time and under budget.
- **Account Support Including Client Services Management**  
Clients consider us an extension of their team. We demonstrate teamwork through collaborative efforts like industry leading documentation, assessments, business impact analysis, on-time project management and quarterly business reviews.
- **Strategic Partnerships**  
Solutions II only partners with proven companies to ensure we deliver best-of-breed solutions that accomplish your IT and business goals.

## Portfolio Offerings Across Multiple Platforms Whether “on prem” or “cloud based”:

- Architectural Services
- Professional Services
- Managed Services
- Security Services
- Cloud Services

**INTEGRITY, PASSION AND QUALITY  
DELIVERED WITH EVERY I.T. PROJECT**

## Adaptable Data Center®

Data Center transformation to the Digital Enterprise demands next-generation innovation, unlocking value in legacy applications and assets all while seamlessly incorporating best-in-class technologies. **The Adaptable Data Center® IS the proven roadmap to your Digital Enterprise!**

Solutions II builds the roadmap and keystones of an agile data center to your desired business outcomes by:

- **Meet/Exceed Service Levels** – Enhancing the end user experience including response time, availability and reliability.
- **Agility and Scalability of the Environment** – Being prepared for the expected changes and flexible for the unexpected ones.
- **Security and Compliance** – Aligning the new Service Delivery Models with security and compliance.
- **Data Protection** – Protecting data and digital assets against loss or damage along with the ability to quickly recover.
- **Optimization of Spend** – Understand the cost of applications and services delivered to your end users with defined ‘cost to serve.’

**The Adaptable Data Center®** is the framework that guides IT’s move from the legacy operational “cost center” to an agile, strategic resource within the organization. **Getting started couldn’t be easier** – your current environment, your business objectives and our decades of expertise create a proven & uniquely tailored plan to meet your enterprise needs.

**Today’s IT Management demands expertise in security, data protection, data integration, infrastructure, and CLOUD. It is difficult to accomplish ‘new IT things’ when you have to manage ‘old IT things.’ Solutions II has the key to solving that for your organization!**



**ADAPTABLE  
DATA CENTER®**

**THE ADAPTABLE DATA CENTER®  
AGILE, SCALABLE, PROTECTED, SECURE.**

## Services Summary

Since 1992, Solutions II has a proven track record of delivering outstanding services to our clients with our fully developed services methodology. Our services organization maintains numerous vendor certifications with hands-on experience that allows us to design, deploy, document and manage those complex multi-vendor environments.

<b>Architecture</b>	<ul style="list-style-type: none"> <li>• <b>Solution Design</b></li> <li>• <b>Consulting Services</b></li> <li>• <b>Assessments</b></li> <li>• <b>Strategy &amp; Optimization</b></li> </ul>
<b>Professional</b>	<ul style="list-style-type: none"> <li>• <b>Data Center</b></li> <li>• <b>Backup and Recovery</b></li> <li>• <b>Assessments</b></li> <li>• <b>Implementation / Migration</b></li> <li>• <b>Staff Augmentation</b></li> </ul>
<b>Managed</b>	<ul style="list-style-type: none"> <li>• <b>Data Center</b></li> <li>• <b>Backup and Recovery</b></li> <li>• <b>Network</b></li> <li>• <b>Voice</b></li> <li>• <b>Power (IOS and AIX)</b></li> <li>• <b>Service Desk</b></li> </ul>
<b>Security</b>	<ul style="list-style-type: none"> <li>• <b>Assessments</b></li> <li>• <b>Risk &amp; Compliance</b></li> <li>• <b>Incident Response</b></li> <li>• <b>Advisory</b></li> <li>• <b>Managed Services</b></li> </ul>
<b>Cloud Hosting</b>	<ul style="list-style-type: none"> <li>• <b>Architecture Assessment</b></li> <li>• <b>Management Consulting</b></li> <li>• <b>Design &amp; Implementation</b></li> <li>• <b>Public, Private, Hybrid</b></li> <li>• <b>Storage</b></li> </ul>
<b>Other IT Services</b>	<ul style="list-style-type: none"> <li>• <b>Power / iSeries Development</b></li> <li>• <b>.NET Development</b></li> <li>• <b>Microsoft Consulting Services</b></li> <li>• <b>Post Warranty Maintenance</b></li> </ul>



### Breadth of Services Suite

Solutions II is a one-stop comprehensive Service Provider. We have practice areas in networking, security and cloud, virtualization, business continuance and data optimization.

### Experience and Expertise

Access to subject matter experts with 400+ technical certifications that design and deliver your solution.

### Reliability and Consistency

Our goal is to build trust through a commitment to team, partnership and success by delivering projects on time and within budget.

### Account Support Including Client Account Management

Our clients consider Solutions II an extension of their team. We demonstrate teamwork through collaborative efforts including industry-leading documentation, assessments, business impact analysis, on-time project management and more!

## Security Services

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In today's information technology world, it is of the utmost importance to proactively manage your organization's information risks through a formal information security program. Your organization stores intellectual property, trade secrets, financial data, employee and client data. It is imperative you maintain confidentiality, integrity and availability of these assets. Leveraging Solutions II Security Services will help you effectively manage risks to your information assets in a cost-effective manner aligned with industry best practices.

At Solutions II, we help organizations implement and mature security programs and controls through a variety of professional and managed services that provide high value and peace of mind. Our Security Services are designed to help organizations secure their critical assets so that you can focus on the core of your organization, alleviating the worry and risk.

### *Benefits / Highlights*

- Clear Understanding of Client's Business Requirements
- Architect Comprehensive Solutions
- Deliver Security Solutions Involving Infrastructure System Architecture and Design
- Ability to Solve Specific Client Security Problems
- Improve Risk Management
- Enhance Operational Efficiencies, Security and Compliance

### *Services Offered:*

- **Professional Services**
  - Assessments
  - Risk and Compliance
  - Incident Response
  - Security Advisory
- **Managed Services**
  - Threat Monitoring
  - Vulnerability Management
  - Security Control/Platform Management

**ENGAGING WITH EXPERTS IS CRITICAL TO  
THE SUCCESS OF ANY BUSINESS**

## Security Professional Services

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Solutions II Security Professional Services provide your team with the experience and skills to protect and optimize security and business issues while optimizing spend. Our security professional services free up resources in your organization allowing you to concentrate on your core business and deliver competitive advantages. We provide independent advice, consulting and the expertise to address all of your security requirements.

## Vulnerability Assessments & Penetration Testing

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**Vulnerability Management Program Gap Assessment:** A top-down review of your vulnerability management program from documentation to execution.

**Vulnerability Assessment:** Discovery of externally available devices, ports/services, and vulnerabilities is performed from both manual and automated scanning.

**Application Vulnerability Assessment:** Testing specifically focused on web applications.

**Penetration Test:** Penetration testing allows Solutions II consultants to engage clients adversary. An assessment that replicates threat actors that attempts to obtain access to your organizations critical information and systems. This service can include social engineering and physical security bypass activities.

**Wireless Security Assessment:** Wireless configuration and security review of implemented wireless access points and infrastructure.

## Risk and Compliance

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**Risk Assessment:** A review of your assets, their criticalities, and the threats to those assets. The output of the asset is a report detailing the risks to your information.

**PCI Gap Assessment:** A review of current PCI compliance stance through interviews, documentation review, and controls evaluation.

**PCI Audit:** A complete PCI audit utilizing the latest released DSS version for auditing organizations PCI environment(s) for compliance against documented requirements.

**HIPAA Gap Assessment:** A review of current controls and gaps as compared to HIPAA requirements.

**HIPAA Audit:** A complete HIPAA audit.

**ISO/IEC 27001 Gap Assessment:** A review of current security gaps as compared to ISO/IEC 27001 Information Security Management System standard including the Annex of Controls

**ISO Audit:** A complete ISO 27001 audit.

**NIST Gap Assessment:** A gap review of an organizations security posture as it relates to NIST SP800-53 R4 and related NIST standards

**CIS Top 20 CSC Gap Assessment:** A gap review of an organizations current security controls against the Center for Internet Security's 20 Critical Security Controls documentation.

**Firewall Configuration Review:** A best practices review of current firewall configurations.

**Policy Audit:** A review of documented policies compared against a variety of standards and compliance bodies.

**FISMA Assessment :** The Federal Information Security Management Act (FISMA) outlines security guidelines federal agencies must follow to protect confidential information.

**SSAE 16 SOC 2 Type II:** The SSAE 16 represents more globally accepted accounting principles. SSAE compliance determines if adequate controls are in place.



## Incident Response

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**Compromise Assessment:** Identification service for the discovery of potential compromise within the organization.

**Incident Response Program Development:** Solutions II will assist in developing an internal incident response program that utilizes current capabilities, development of increased internal skills and knowledge, solutions gap and remediation plans, and roadmap for program maturation.

**Incident Response Plan/Playbook Development:** Solutions II will assist in developing organizational Incident Response documentation based off of interviews of pertinent personnel, review of controls in-place, and our experience in delivering Incident Response services.

**Incident Response Retainer:** A defined block of pre-paid hours that may be utilized for incident response services. Zero dollar retainers are also available.

## Security Advisory

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**Virtual CISO (vCISO):** Executive level services for development and/or maturation of an organization's security posture from a leadership perspective.

**Block of Advisory/Consulting Hours:** Prepaid block of consulting hours to be utilized for delivery of pre-defined services.

## Managed Security Services

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Service   
Secure

At Solutions II, our Managed Security Services organization will defend and protect your organization from increasingly sophisticated, sometimes daily cybercrime threats. We provide day-to-day security defenses of your technology infrastructure by monitoring your network, systems and data, 24 hours per day, 7 days a week, 365 days per year. This allows us to effectively secure your environment and if threats occur quickly identify, analyze and notify you of a potential issue.

**Security Made Easy** – Solutions II handles 24/7 monitoring of your network and data. We identify and correlate any suspicious behavior, and we immediately alert you of any suspicious or active threat along with detailed remediation instructions your IT staff can follow for any malicious activity.

**Cost-effective Security** – As a MSSP, we strive to leverage tools and controls that you already own. If necessary, we will make Security Architecture recommendations on complementary solutions and controls that will integrate with your environment. Best of all, you won't have to recruit, hire and pay hard-to-find cyber security talent.

**Simplified Compliance Reporting** – Leveraging data from your environment, we will provide reports for regulations such as PCI-DSS, HIPAA and others.



**Enterprise Class Security** – On day one you will receive a robust security and compliance platform that will keep your data and business safe. We don't just respond to security events, but continuously correlate your system data looking for increasing levels of risk based on user activity to proactively identify indicators of a breach

**Other Benefits of this Service Include:**

- Cost Effective Security
- Next-Gen Tools that Identify Patterns of Attack and Report Them
- Expert Researchers to Monitor the Network and Analyze Behavior in Order to Identify Potential Threats in Your Environment
- Process for Staying Current on Zero-Day Threats
- Access to Regulatory and Compliance Reporting
- Alerts Prioritized to Client's Needs

Service   
Secure

**Managed System i Security Systems**

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Solutions II provides a powerful set of tools for managing security and compliance on the IBM i. Comprehensively securing your IBM i and keeping your company in compliance requires vigilance, attention to details, and most of all, expertise. Unfortunately, many companies simply can't dedicate a member of its IT staff to stay on top of ever-evolving threats and changing best practices or if they can, more pressing IT projects often compete for time and attention. That's why a growing number of companies are choosing a managed security services program with dedicated experts who regularly monitor, manage and optimize security for their business-critical IBM i environment.

*Benefits / Highlights*

- Rest Easy Knowing that Seasoned Experts are Optimizing Security Settings and Regularly Monitoring Vulnerabilities
- Minimize the Risk of a Security Breach or Compliance Violation
- Free Up Your IT Staff to Focus on Other Important Projects
- Choose From a Full Range of Managed Services Options that Cover Everything from Daily Security Reviews to 24/7/365 Intrusion Detection Monitoring
- Budget our Affordable Managed Security Services as an Operational Expense
- Fill Skillset Gaps, Address Short-term Needs, or Choose Year-round Coverage
- Receive Timely, Clear, Professionally Formatted Status Reports that Satisfy the Needs of Auditors, IT Managers and Executives