

Performing Ahead of the Curve

Solutions II



Solutions II Strategic Services Catalog

Version 3.5



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Introduction

This catalog provides an overview of Solutions II Services Portfolio outlining the benefits that are delivered to our clients.

Since 1992, Solutions II has delivered outstanding services to our clients using our services methodology. We maintain numerous vendor certifications coupled with hands-on experience which allows us to design, deploy, document and manage those multi-vendor environments.

Overview

Solutions II is nationally recognized for world-class innovation in security, virtualization, business continuance, infrastructure, cloud as well as professional and managed services. We tailor solutions for the marketplace of General Business with specialized knowledge within the Public Safety and Gaming industries. Solutions II delivers comprehensive security solutions in vulnerability management, endpoint protection, event dashboards, firewall and other edge technologies. We empower enterprises to maintain an enhanced security posture, manage corporate risk, improve compliance, and attain proactive detection and prevention of security threats to their computing infrastructure, data, and applications

Solutions II has partnered with clients since 1992 as an extension of their IT teams. Providing innovative services and solutions is continually intertwined with our corporate virtues of quality, integrity and passion to keep our clients “Performing Ahead of the Curve.”

Marketplace Overview



Gaming

Solutions II services IT within the gaming industry in stand-alone locations as well as establishments with dozens of locations across the United States. Our sales teams, project management resources and deployment engineers have elite expertise performing deployments in various gaming environments. This provides Solutions II’s clients with a superior experience since project resources have a thorough understanding of the gaming business and the applications that are in use in the industry.



Public Safety

Public safety organizations nationwide are faced numerous IT challenges. At the same time, budget constraints are limiting departments’ abilities to add IT staff. Solutions II currently services hundreds of Public Safety Organizations, with our clients protecting more 15 Million citizens, nationwide. Solutions II has proven experience in maintaining their critical systems 24/7.



General Business

Our goal is to understand what unique challenges you are facing and how to maximize IT to achieve your business goals. Our team has the ability to understand your business, what you’re trying to achieve and custom build solutions that we will guarantee.

No matter your industry or challenge, Solutions II is an extension of your IT team, delivering solutions with integrity, passion and quality!

Why Solutions II Services?

- **Depth of Experience and Expertise**
Access to subject matter experts with 200+ technical certifications that design and deliver your solution.
- **Breadth of Services Suite**
Network, security, cloud, virtualization, business continuance and data optimization combine make us a one-stop comprehensive Service Provider.
- **Reliability and Consistency Client Outcomes**
Our goal is to build trust through a commitment to team, partnership and success by delivering projects on time and under budget.
- **Account Support Including Client Services Management**
Clients consider us an extension of their team. We demonstrate teamwork through collaborative efforts like industry leading documentation, assessments, business impact analysis, on-time project management and quarterly business reviews.
- **Strategic Partnerships**
Solutions II only partners with proven companies to ensure we deliver best-of-breed solutions that accomplish your IT and business goals.

Portfolio Offerings Across Multiple Platforms Whether “on prem” or “cloud based”:

- Architectural Services
- Professional Services
- Managed Services
- Security Services
- Cloud Services

**INTEGRITY, PASSION AND QUALITY
DELIVERED WITH EVERY I.T. PROJECT**

Adaptable Data Center®

Data Center transformation to the Digital Enterprise demands next-generation innovation, unlocking value in legacy applications and assets all while seamlessly incorporating best-in-class technologies. **The Adaptable Data Center® IS the proven roadmap to your Digital Enterprise!**

Solutions II builds the roadmap and keystones of an agile data center to your desired business outcomes by:

- **Meet/Exceed Service Levels** – Enhancing the end user experience including response time, availability and reliability.
- **Agility and Scalability of the Environment** – Being prepared for the expected changes and flexible for the unexpected ones.
- **Security and Compliance** – Aligning the new Service Delivery Models with security and compliance.
- **Data Protection** – Protecting data and digital assets against loss or damage along with the ability to quickly recover.
- **Optimization of Spend** – Understand the cost of applications and services delivered to your end users with defined ‘cost to serve.’

The Adaptable Data Center® is the framework that guides IT’s move from the legacy operational “cost center” to an agile, strategic resource within the organization. **Getting started couldn’t be easier** – your current environment, your business objectives and our decades of expertise create a proven & uniquely tailored plan to meet your enterprise needs.

Today’s IT Management demands expertise in security, data protection, data integration, infrastructure, and CLOUD. It is difficult to accomplish ‘new IT things’ when you have to manage ‘old IT things.’ Solutions II has the key to solving that for your organization!



**THE ADAPTABLE DATA CENTER®
AGILE, SCALABLE, PROTECTED, SECURE.**

Services Summary

Since 1992, Solutions II has a proven track record of delivering outstanding services to our clients with our fully developed services methodology. Our services organization maintains numerous vendor certifications with hands-on experience that allows us to design, deploy, document and manage those complex multi-vendor environments.

Architecture	<ul style="list-style-type: none"> • Solution Design • Consulting Services • Assessments • Strategy & Optimization
Professional	<ul style="list-style-type: none"> • Data Center • Backup and Recovery • Assessments • Implementation / Migration • Staff Augmentation
Managed	<ul style="list-style-type: none"> • Data Center • Backup and Recovery • Network • Voice • Power (IOS and AIX) • Service Desk
Security	<ul style="list-style-type: none"> • Assessments • Risk & Compliance • Incident Response • Advisory • Managed Services
Cloud Hosting	<ul style="list-style-type: none"> • Architecture Assessment • Management Consulting • Design & Implementation • Public, Private, Hybrid • Storage
Other IT Services	<ul style="list-style-type: none"> • Power / iSeries Development • .NET Development • Microsoft Consulting Services • Post Warranty Maintenance



Breadth of Services Suite

Solutions II is a one-stop comprehensive Service Provider. We have practice areas in networking, security and cloud, virtualization, business continuance and data optimization.

Experience and Expertise

Access to subject matter experts with 400+ technical certifications that design and deliver your solution.

Reliability and Consistency

Our goal is to build trust through a commitment to team, partnership and success by delivering projects on time and within budget.

Account Support Including Client Account Management

Our clients consider Solutions II an extension of their team. We demonstrate teamwork through collaborative efforts including industry-leading documentation, assessments, business impact analysis, on-time project management and more!

Strategic Services

Solutions II offers a variety of IT strategic services to increase productivity, streamline operations and improve your bottom line with experienced professionals. Whether you are in need of consulting CIO on a temporary basis or an IT capabilities assessment we provide our clients with these types of expertise and more.

CIO as a Service

Experienced Chief Information Officer with 15+ years of experience as a CIO and 10+ years experience in IT Consulting works as a short term resource for your organization.

Benefits / Highlights:

- Capabilities on Demand at Manageable Cost
- Strategic Planning Experience in Multiple Industries
- Resource Planning Across People and Technology
- Industry Benchmarks for Budget and Budget Allocation

Services Offered:

- Strategy and Roadmap Development
- Human Resource Development
- IT Capabilities Benchmarking and Roadmap
- IT Asset Review and Planning
- Recruiting and Interviewing Candidates
- Strategic Project Management
- IT Portfolio Management Implementation
- Enterprise Application Planning
- RFI/RFP Management and Orchestration

IT Capabilities Assessment

Experienced Senior IT Leaders perform a detailed assessment of an organization's people, process, and technology. The deliverable is an assessment of Enterprise IT Capabilities compared to industry benchmarks. Also included are prioritized recommendations for capabilities development and better alignment with organizational requirements.

Benefits / Highlights:

- Unbiased Capabilities Assessment
- Industry Benchmarks
- Roadmap for Improved Alignment with Business Needs
- Harmonized 'Voice of the Client' from a Cross Section of Stakeholders
- Solicit Feedback from IT Employees

Services Offered:

- Stakeholder Interviews Across the Organization Providing Keys for Improved IT Alignment with Business
- Human Resource Skills Assessment
- IT Capabilities Benchmarking and Roadmap
- IT Asset Review and Planning
- IT Process Evaluation and Review
- IT Service Management Evaluation and Review
- IT Portfolio Management Evaluation and Review
- Prioritized Technology Strategy Recommendations
- Budget and Budget-allocation Analysis and Industry Benchmarking

Data Center / Service Delivery Assessment

Experienced Senior IT Infrastructure and Operations Leaders review, evaluate, and assess existing Data Center and Service Delivery Capabilities, Processes, and Practices that are in place. Measure actual response time and end user experience. Evaluate optimization alternatives along with future-proofing recommendations for people, process, and technology.

Benefits / Highlights:

- Comparison of Actual Response Time Measurements to End User Experience
- Measure and Report Capacity Utilization and Capacity Management Practices
- Define Gaps in User Expectations and 'Cost to Serve' in Current State
- Provide Prioritized Recommendations for Improvement in User Experience
- Provide Prioritized Recommendations for Roadmap to Achieve Optimized 'Cost to Serve'
- Deliver Proposal for Future-State

Services Offered:

- Stakeholder Interviews Across the Organization Providing Keys for Improved IT Alignment with Business
- Human Resource Skills Assessment
- IT Capabilities Benchmarking and Roadmap
- IT Asset Review and Planning
- IT Process Evaluation and Review
- IT Service Management Evaluation and Review
- IT Portfolio Management Evaluation and Review
- Prioritized Technology Strategy Recommendations
- Budget and Budget-allocation Analysis and Industry Benchmarking